

## UNDERWRITER CERTIFICATE REQUIREMENTS

To earn a full **Underwriter Certificate**, members must complete all 4 parts listed below. For example, completing Part A will give you the "Underwriting Certificate – Personal Lines Certification." Once all four parts are completed, you will receive the complete "OMIA Certification Program - Underwriter Certificate."

Certificates are not automatically sent out right after completion. Please wait 4-8 weeks to receive an email with your certificate attached.

**Important Notes:**

- You would get credit if you completed the OMIA course in the last 5 years.
- OMIA is not currently accepting course equivalencies.
- You must be fully engaged, interactive, and present for the entire course to earn credit(s).

COURSE TITLE
<b>Part A – Personal Lines Technical</b>
1. Boatowners & Marine Coverage Review (Live Online/Hybrid)
2. Insuring Residential Condo Unit Owners (Live Online/Hybrid)
3. Navigating Insurance Applications (On Demand)
4. Navigating Insurance to Value (On Demand)
5. Navigating Policy Contracts (On Demand)
6. Personal Cyber Exposure & Coverage Review (Live Online/Hybrid)
7. Personal Liability Coverage Review (Live Online/Hybrid)
8. Personal Lines Auto Program (Live Online/Hybrid)
9. Personal Umbrella Liability Coverage Review (Live Online/Hybrid) (On Demand)
10. Promoting Insurance to Value - Residential Dwellings (Live Online)
11. Residential Property Coverage Review (Live Online/Hybrid)
12. Unique Exposures & Coverage Review (Under Development) (i.e., Earthquake, Flood, etc.)
<b>PART A – PERSONAL LINES TECHNICAL CERTIFICATION ISSUED</b>

**Part B – Commercial Lines Technical**

1. Commercial Cyber Exposures & Coverage Review (Live Online/Hybrid)
2. Commercial Liability Coverage Review (Live Online/Hybrid)
3. Commercial Lines Auto Program (Live Online/Hybrid)
4. Commercial Loss of Income Coverage Review (Live Online/Hybrid)
5. Commercial Property Coverage Review (Live Online/Hybrid)
6. Contractors Property Coverage Review (Live Online/Hybrid)
7. Crime Coverage Review (Live Online/Hybrid)
8. Garage Auto Program (Live Online/Hybrid)
9. Navigating Insurance Applications (On Demand)
10. Navigating Insurance to Value (On Demand)
11. Navigating Policy Contracts (On Demand)
12. Promoting Insurance to Value - Commercial Insurance
13. Unique Exposures & Coverage Review (Under Development)

**PART B – COMMERCIAL LINES TECHNICAL CERTIFICATION ISSUED**

**Part C – Farm Lines Technical**

1. Agricultural Building Construction (On Demand)
2. Agricultural Cyber Exposure & Coverage Review (Live Online/Hybrid)
3. Agri-Tourism Liability Loss Prevention (On Demand)
4. Cash Crop & Grain Handlers Coverage Review (Live Online/Hybrid)
5. Farm Liability Coverage Review (Live Online/Hybrid)
6. Farm Livestock Coverage Review (Live Online/Hybrid)
7. Farm Loss of Income Coverage Review (Live Online/Hybrid) (Under Development)
8. Farm Machinery & Equipment Coverage Review (Live Online/Hybrid)
9. Farm Property Coverage Review (Live Online/Hybrid)
10. Farm Produce Coverage Review
11. Navigating Insurance Applications (On Demand)
12. Navigating Insurance to Value (On Demand)
13. Navigating Policy Contracts (On Demand)

**PART C – FARM LINES TECHNICAL CERTIFICATION ISSUED**

**Part D – Interpersonal Skills**

1. Communication Fundamentals – Verbal & Non Verbal (On Demand)
2. Dealing with Difficult People (On Demand)
3. E&O Risk Management for Underwriters (Research Phase)
4. Ethics in the Business of Insurance (Live Online/Hybrid/On Demand)
5. Introduction to Reinsurance (Live Online/Hybrid/On Demand)
6. Privacy & PIPEDA (On Demand)
7. Understanding the Role of Loss Control (On Demand)
8. Understanding the Role of the Claims Adjuster (On Demand)
9. Understanding the Role of the Sales Professional (Research phase)
10. Understanding the Role of the Underwriter (On Demand)

PART D – INTERPERSONAL SKILLS CERTIFICATION ISSUED

4. Cash Crop & Grain Handlers Coverage Review (Live Online/Hybrid)	
5. Farm Liability Coverage Review (Live Online/Hybrid)	
6. Farm Livestock Coverage Review (Live Online/Hybrid)	
7. Farm Loss of Income Coverage Review (Live Online/Hybrid) (Under Development)	
8. Farm Machinery & Equipment Coverage Review (Live Online/Hybrid)	
9. Farm Property Coverage Review (Live Online/Hybrid)	
10. Farm Produce Coverage Review	
11. Navigating Insurance Applications (On Demand)	
12. Navigating Insurance to Value (On Demand)	
13. Navigating Policy Contracts (On Demand)	
<b>PART C – FARM LINES TECHNICAL CERTIFICATION ISSUED: (Insert Date Once Completed)</b>	
<b>Part D – Interpersonal Skills</b>	
1. Communication Fundamentals – Verbal & Non Verbal (On Demand)	
2. Dealing with Difficult People (On Demand)	
3. E&O Risk Management for Underwriters (Research Phase)	
4. Ethics in the Business of Insurance (Live Online/Hybrid/On Demand)	
5. Introduction to Reinsurance (Live Online/Hybrid/On Demand)	
6. Privacy & PIPEDA (On Demand)	
7. Understanding the Role of Loss Control (On Demand Under Development)	
8. Understanding the Role of the Claims Adjuster (On Demand)	
9. Understanding the Role of the Sales Professional (Research phase)	
10. Understanding the Role of the Underwriter (On Demand)	
<b>PART D – INTERPERSONAL SKILLS CERTIFICATION ISSUED: (Insert Date Once Completed)</b>	